Frequently Asked Questions

Certified IELTS / PTE Trainer Program - India

Revised candidate-information version

Important disclosure
Upskill is a brand operated by APT Educators LLP, an entity registered in India. The program is a professional trainer-development and business-enablement program. Participation does not create an employer-employee relationship, franchise, agency or partnership with APT Educators LLP.

Please read this FAQ together with the applicable enrolment, payment and refund terms communicated at the time of admission.

Contents

- 1. Brief Introduction
- 2. Know the Founder
- 3. Vertical Basics
- 4. Eligibility
- 5. Program Specifics
- 6. Certification and Comparisons
- 7. Student Acquisition & Business Enablement
- 8. Referral Commissions & Revenue Illustrations
- 9. Other Questions
- 10. Commercial & Legal Clarifications

1. Brief Introduction

Upskill is a professional learning and trainer-enablement platform operated by APT Educators LLP, registered with the Ministry of Corporate Affairs, Government of India (LLP Identification Number: ABB-6829). APT Educators LLP is also recognised as a startup under the DPIIT Startup India initiative.

Upskill supports individuals who wish to build independent professional practices in education and training. Its ecosystem combines structured learning, internal certification, academic resources, mentorship, digital enablement, professional branding support and business-acquisition support.

DPIIT Startup recognition relates to APT Educators LLP as an entity and should not be interpreted as Government of India accreditation, approval or recognition of any specific Upskill course or certificate.

Current Upskill verticals include:

- Certified IELTS / PTE Trainer Program
- Certified Education & Career Counsellor Program
- Certified Soft Skills & Spoken English Trainer Program
- Certified Overseas Education Consultant Program
- Certified Emotional Intelligence Coach Program

2. Know the Founder



Ambrish Tiwari
Founder, Upskill with Ambrish

Ambrish Tiwari is a graduate of Mumbai University and holds a postgraduate degree from DAVV, Indore. He has extensive experience in IELTS, PTE, TOEFL training and career counselling, has guided thousands of learners, and is the author of Success to IELTS. He leads the academic and strategic direction of the Upskill trainer ecosystem.

3. Vertical Basics

1. What course is offered in this vertical?

The program trains participants to build professional capability as IELTS / PTE trainers through structured academic training, practice, assessment and trainer-enablement support.

2. What is included in the IELTS / PTE trainer program?

Key inclusions include structured trainer training, academic resources for trainers and students, access to the digital academic platform, internal assessments, professional branding support, student-acquisition support, mentorship and guidance. The exact inclusions applicable to a batch are communicated during enrolment.

3. What is the duration of the program?

The standard program duration is 11 weeks, ordinarily comprising approximately 9 weeks of academic training and 2 weeks of additional trainer-enablement modules. Schedules may be adjusted where required for academic completion, holidays or operational reasons.

4. Is the program suitable for beginners?

Yes. Prior IELTS / PTE teaching experience is not mandatory. However, participants should have a good command of English, a genuine interest in teaching and the willingness to complete the required practice and assessments.

5. Do I receive a certificate upon completion?

Yes. Candidates who meet the program requirements are awarded the **Upskill Certified IELTS / PTE Trainer – Certificate of Mastery**, issued by **APT Educators LLP**, which is an **Associate Partner with Pearson (PTE), Market Ambassador for ETS TOEFL, and Referral Partner with IDP IELTS**.

Upskill facilitates access to workshops and certification opportunities conducted by organisations such as IDP and Pearson as part of the trainer-development journey.

These programmes, including eligibility, schedules, participation requirements and certificate issuance, are managed independently by the respective organisation.

Any certificate issued by IDP, Pearson, ETS or another external organisation is separate from the Upskill Certificate of Mastery.

6. What are the certification criteria?

Certification is based on satisfactory completion of the program requirements, including:

- Regular attendance and participation in the structured program.
- Active involvement in guided practice, discussions and demonstrations.
- Timely completion of assignments, quizzes and other academic requirements.
- Satisfactory participation in assessments or demonstrations prescribed for the batch.

7. What support is provided after completion?

Active members of the Upskill trainer community are provided ongoing academic and professional support in accordance with the program structure and policies applicable from time to time. Support may include academic updates, mentoring, resources, platform access, branding guidance and business-acquisition initiatives.

8. Is there an additional fee for standard ongoing support?

At present, standard community support offered as part of the program is provided without a separate recurring support fee.

9. Is there flexibility in course schedules?

Yes. Live batches are scheduled across available time slots. Recordings and platform resources may be used to support continuity where a participant misses a session. Live participation remains strongly recommended and may be required for specific activities or assessments.

10. How can I contact Upskill?

Candidates may contact the Upskill team through the official phone, email and website channels communicated during registration and onboarding.

4. Eligibility

1. What is the eligibility for joining the program?

Selection is based primarily on the candidate's command of English, interest in teaching, suitability for independent professional work and overall profile.

2. Do I need to be a graduate?

A graduate degree is not a mandatory eligibility requirement for admission to this Upskill program unless a specific future batch or external certification requires otherwise.

3. What are TEFL and TESOL?

TEFL and TESOL are qualifications and fields associated with teaching English to speakers of other languages. They are separate from the Upskill IELTS / PTE Trainer Program.

4. Do I need TEFL / TESOL to join?

No. TEFL / TESOL certification is not a prerequisite for admission to the Upskill IELTS / PTE Trainer Program.

5. What is CELTA?

CELTA is a separate English-language teaching qualification administered within the Cambridge English ecosystem.

6. Do I need CELTA to join?

No. CELTA is not a prerequisite for admission to this program. Candidates should independently evaluate any additional qualification that may be required by a particular employer, institution or jurisdiction.

5. Program Specifics

1. How much weekly time should I expect to commit?

The standard academic schedule is approximately one hour of live class time on five days per week, together with practice or assignments outside class. The exact workload may vary by module and batch.

2. Is the training live or pre-recorded?

The core program includes live training sessions conducted by the Upskill academic team. Recordings and pre-recorded resources are also made available as learning support.

3. What happens if I miss a class?

Where recordings are available, participants may use them to catch up. A missed live session does not automatically waive any attendance, assignment or assessment requirement.

4. Are live sessions mandatory?

Live participation is strongly recommended and may be mandatory for specific practice sessions, demonstrations, assessments or activities that require interaction.

5. How are assessments conducted?

Assessments may include quizzes, assignments, practice activities, demonstrations, mock teaching and other evaluation formats prescribed by the academic team.

6. What is the class size?

Upskill generally aims to maintain manageable batch sizes to enable interaction and academic support. Actual batch size may vary depending on enrolment and scheduling.

7. Is one-to-one mentorship available?

Yes, individual query-resolution or mentorship may be scheduled where required, subject to faculty availability and the nature of the issue.

8. Are payment plans available?

Payment options, if available for a particular intake, are communicated before enrolment.

9. Is prior teaching experience required?

No. The program is designed for both new and experienced educators, subject to the participant meeting the admission and program requirements.

6. Certification and Comparisons

1. What makes the Upskill program different?

Upskill combines academic trainer development with practice, internal assessment, academic resources, mentoring, professional branding and business-enablement support within one structured ecosystem.

2. How does the program compare with short-duration teacher-development workshops?

The Upskill program has a different purpose and format from short-duration workshops offered by other organisations. Candidates should compare programs based on duration, curriculum, assessment, post-program support and their own professional objectives.

3. Who issues the Upskill Certificate of Mastery?

The Upskill Certified IELTS / PTE Trainer - Certificate of Mastery is issued by APT Educators LLP, is an **Associate Partner with Pearson (PTE), Market Ambassador for ETS TOEFL, and Referral Partner with IDP IELTS,** upon successful completion of the prescribed program requirements.

4. What is the status of IDP / Pearson workshops and certificates?

Upskill facilitates access, where available and applicable, to workshops, training resources and participation / certification opportunities offered by IDP and Pearson.

These opportunities are separate from the Upskill Certificate of Mastery and are independently managed by the respective organisation.

Eligibility, schedules, programme format, availability, assessments and certificate issuance are determined entirely by IDP or Pearson, as applicable.

7. Student Acquisition & Business Enablement

1. Does Upskill help trainers with student acquisition?

Yes. Upskill undertakes student-acquisition and brand-building initiatives through digital campaigns, platform visibility, webinars, professional branding and other promotional channels. Prospective learners may be screened and then mapped to eligible listed trainers, or may contact listed trainers directly.

2. Is student-acquisition support limited to a fixed period?

Student-acquisition initiatives form part of the ongoing Upskill ecosystem for active trainers, subject to program terms, platform availability, trainer status and completion of required onboarding formalities. Upskill may change campaign formats, channels or budgets based on performance and market conditions.

3. How does coaching revenue work for students referred through Upskill?

For students provided by Upskill, the applicable revenue-sharing arrangement is communicated in the trainer terms. Where the 70:30 model applies, 70% is retained by the trainer and 30% by Upskill after the initial onboarding period. Students acquired independently by the trainer remain subject to the applicable trainer terms and any agreed platform conditions.

4. What efforts are expected from trainers?

Upskill does not require trainers to undertake cold calling or formal business-development activity. However, as independent professionals, trainers are encouraged to maintain professional visibility through their own networks, organic social-media activity, Google Business Profile and other ethical promotional efforts. Upskill provides content, guidance and support for these activities. Paid performance marketing by an individual trainer is optional.

5. Are these activities difficult to execute?

No specialised technical expertise is required for the basic organic activities. Upskill provides guidance, content and relationship-manager support as applicable.

6. How much should a trainer spend on personal performance marketing?

There is no mandatory amount. Any personal advertising spend is entirely optional and should be decided by the trainer based on their own budget, goals and expected return.

7. How easy is it to acquire students?

There is a regular demand for IELTS / PTE training. However, demand may vary by market, season, geography, and learner preference. Effective positioning and consistent promotion improves opportunities.

8. Can I expect a certain number of students or leads through Upskill?

No specific number, frequency or timeframe of students, leads, enquiries or conversions is guaranteed. Upskill continuously invests in initiatives intended to generate opportunities, but outcomes depend on market demand, learner preferences, campaign performance, geography, trainer availability, responsiveness, completion of onboarding requirements and overall professional engagement.

STUDENT-ACQUISITION DISCLAIMER

Upskill actively supports its trainer ecosystem through its **B2C interface and other digital platforms**, with ongoing efforts focused on learner engagement, visibility, promotions and lead generation.

The objective is to continuously create opportunities for trainers within the network and strengthen student acquisition support through multiple digital and platform-led initiatives.

While Upskill makes sustained efforts to generate and facilitate learner enquiries, **specific numbers of leads, paid students, income or earnings cannot be guaranteed**, as outcomes may vary depending on factors such as learner demand, location, competition, trainer availability, follow-up and conversion.

Trainers are required to complete the prescribed onboarding, profile and listing formalities before becoming eligible for platform visibility, lead mapping or student-allocation opportunities.

8. Referral Commissions & Revenue Illustrations

1. What is a referral commission?

In some cases, a student may independently choose to engage an overseas education consultant after language-test preparation. Where an eligible referral arrangement exists and the applicable conditions are satisfied, a trainer may receive a referral commission.

2. Do trainers need to create their own consultant tie-ups?

Trainers may have their own lawful professional associations. Where Upskill has an applicable partner arrangement, the trainer may choose to use that network subject to the relevant terms.

3. How much can a trainer earn through referral commissions?

Referral commissions are not fixed. They vary by partner, destination, institution, program, commercial arrangement and successful completion of the conditions applicable to the referral. The applicable amount, where relevant, is communicated separately.

4. Can you give an example of potential trainer revenue?

Yes, but only as an illustration of how the revenue model may work. For example, a trainer teaching 5 students per month at an illustrative average fee of INR 10,000 would generate gross tuition receipts of INR 6,00,000 over 12 months. Additional referral income may arise only if students independently choose eligible services and all referral conditions are fulfilled.

Important: The above example is not an income projection, promise or guarantee. Upskill does not guarantee any minimum earnings, student volume, tuition fee, referral conversion, commission or business outcome. Actual results may be materially higher or lower depending on individual effort, market conditions and other factors outside Upskill's control.

9. Other Questions

1. Will I need a website or digital profile?

A professional digital presence is useful for independent trainers. Upskill may provide a trainer page, website support or other digital-profile support as part of the applicable program package.

2. Is there an additional charge for the standard website / profile support included in my package?

Where website or profile support is expressly included in the enrolled package, no separate charge applies for that included service. Optional upgrades, third-party services, domain renewals or additional requirements, if any, may be separately chargeable after prior communication.

3. Will I have access to the academic portal?

Portal access is provided as part of the trainer ecosystem subject to continued availability of the platform, applicable usage policies, intellectual-property restrictions and technology changes.

4. Will academic resources be provided?

Core academic resources included in the enrolled program are provided by Upskill. Certain external books, subscriptions, examination fees, third-party services or optional materials may not be included unless expressly stated.

5. Will I promote my own identity or the Upskill brand?

Trainers primarily build their own professional identity while using the support and ecosystem made available by Upskill. Any use of the Upskill name, logo or brand assets must follow the branding permissions and guidelines communicated to trainers.

6. Will marketing collaterals be provided?

Upskill provides standard promotional and branding support as part of the program package. Custom requirements outside the standard package may be treated separately.

7. Is this program suitable for everyone?

No. Candidates are screened before admission. Selection may consider English proficiency, teaching orientation, professional objectives, location, commitment and overall suitability.

8. What is the refund policy for the initial registration amount?

The initial registration amount is refundable where the candidate chooses not to proceed within seven days of initial registration and before formally confirming enrolment after the personal consultation. Once the candidate confirms enrolment and the admission / payment process is initiated, the registration amount becomes non-refundable. The applicable refund terms should be read together with the payment terms communicated at the time of enrolment.

10. Commercial & Legal Clarifications

1. Does joining the program create employment with Upskill?

No. Participation does not create an employer-employee relationship between the participant and APT Educators LLP / Upskill.

2. Does it create a franchise, partnership or agency?

No. Unless separately documented in a signed agreement, participation does not create a franchise, partnership, joint venture or legal agency relationship.

3. Who is responsible for the trainer's professional activity after certification?

Each trainer operates independently and is responsible for his or her own professional conduct, pricing, tax obligations, invoicing, representations to learners and compliance with laws applicable to the trainer's activities.

4. Are student leads, earnings or business profitability guaranteed?

No. Training, enablement and acquisition support are provided, but commercial outcomes depend on multiple factors outside Upskill's control.

5. Can program features change over time?

Operational processes, technology, platforms, faculty allocation, schedules, support mechanisms and optional services may evolve over time. Upskill will endeavour to preserve the material learning outcomes and core deliverables applicable to the enrolled program while communicating material changes where appropriate.

6. What should candidates rely on before making payment?

Candidates should rely on the written program description, fee details, inclusions, refund terms and any specific commitments communicated in writing by authorised Upskill representatives. If any verbal statement appears inconsistent with written terms, candidates should seek written clarification before enrolment.

Business & Outcome Disclaimer

Upskill provides professional training, internal certification, academic resources, mentoring, digital enablement, branding support and student-acquisition support. Success as an independent trainer depends on individual capability, effort, responsiveness, market demand, learner preferences, competition, pricing, geography and other factors. No statement in this FAQ should be interpreted as a guarantee of employment, income, a fixed number of students or leads, profitability, admissions, referrals or any other specific commercial result.

End of FAQ