Frequently Asked Questions

Certified IELTS / PTE Trainer Program - UAE

IMPORTANT DISCLOSURE

Upskill is a brand operated by **APT Educators LLP, an entity registered in India**. Its trainer-development programmes are delivered online from India to participants across multiple countries, including the UAE.

Upskill does not represent itself as a UAE educational institution, student training institute, employer, recruitment agency, or UAE government-licensed certification body.

In the UAE, Upskill's role includes online trainer development and certification, provision of academic and training resources, professional and marketing support, and learner enquiry facilitation.

Learner-facing IELTS/PTE training in the UAE is provided independently by trainers operating in the UAE. Trainers are responsible for obtaining and maintaining any licence, permit, or professional approval required to provide their services under applicable local regulations.

Upskill does not directly provide learner-facing IELTS/PTE tuition in the UAE and does not collect tuition fees from UAE learners. Learners engage with the respective trainer directly, and training fees are paid directly to the trainer.

Brief Introduction

Upskill is a professional training and enablement platform that connects individuals who aspire to learn online with qualified professionals who wish to teach and build an independent career in online education.

Upskill operates under APT Educators LLP, registered with the Ministry of Corporate Affairs, Government of India (LLPIN: ABB-6829), and recognised as a Startup by DPIIT under the Ministry of Commerce and Industry, Government of India.

Upskill provides online training and professional support to participants in India, Nepal, the UAE and other markets. Every trainer is identified, trained, assessed, certified, equipped and supported through a structured ecosystem designed to strengthen teaching competence, professional visibility and learner confidence.

The objective is to build a strong community of skilled IELTS/PTE trainers and to support their transition into independent professional practice.

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Know the Founder



Ambrish Tiwari is a graduate of Mumbai University and holds a postgraduate degree from DAVV, Indore. With extensive experience in IELTS, PTE and TOEFL training, he has guided thousands of learners and trainers. He is the founder of Upskill and has also worked extensively in career counselling and professional mentoring.

Vertical Basics

1. What course do you offer in this vertical?

We provide structured training to help selected candidates become skilled and certified IELTS/PTE trainers.

2. Who is the founder of Upskill with Ambrish?

Ambrish Tiwari, an edupreneur with extensive experience in IELTS/PTE training, professional mentoring and career counselling, is the founder.

3. What is included in the IELTS/PTE trainer program?

The program includes comprehensive academic training, trainer and student resources, access to the digital platform, professional branding support, student-acquisition support, creation of a digital footprint, mentorship and ongoing guidance.

4. What is the duration of the program?

The standard duration is 11 weeks - approximately 9 weeks of academic training and 2 weeks of additional professional and business-enablement inputs. Exact batch schedules may vary.

5. Is the program suitable for beginners?

Yes. It is designed for both beginners and experienced educators. A good command of English and a genuine interest in teaching are essential.

6. Do I receive certification upon successful completion?

Yes. Candidates who meet the program requirements are awarded the **Upskill Certified IELTS / PTE Trainer – Certificate of Mastery**, issued by **APT Educators LLP**, which is an **Associate Partner with Pearson (PTE), Market Ambassador for ETS TOEFL, and Referral Partner with IDP IELTS**.

- Regular attendance and steady participation in the structured program
- Active classroom participation, demonstrations and guided practice
- Timely completion of assignments and assessments

CERTIFICATION CLARIFICATION

Upskill facilitates access to selected workshops and certification opportunities conducted by organisations such as IDP and Pearson as part of the trainer-development journey.

These programmes, including eligibility, schedules, participation requirements and certificate issuance, are managed independently by the respective organisation.

Any certificate issued by IDP, Pearson, ETS or another external organisation is separate from the Upskill Certificate of Mastery.

7. What support will I get after completing the program?

Upskill provides ongoing mentorship, learning updates, academic resources, professional branding support, student-acquisition initiatives and access to the trainer community. Such support is subject to applicable program terms, platform availability and completion of required onboarding formalities.

8. Do I have to pay separately for the standard ongoing support?

No. Standard post-program support described as part of the program is included. Optional third-party services, paid advertising or services outside the stated program scope may involve separate costs where expressly agreed.

9. Is there flexibility in course schedules?

Yes. We endeavour to provide flexible schedules and recorded access for missed sessions, subject to batch availability and academic requirements.

10. How can I contact Upskill?

Through the official email, phone channels or the contact form on www.upskillwithambrish.com.

Eligibility

1. What is the eligibility to join this program?

Selection is based primarily on a good command of English, passion for teaching, suitability of profile and conviction towards independent professional work.

2. Do I need to be a graduate?

Graduation is not a mandatory prerequisite for this program unless a separate regulatory or third-party requirement applies to the candidate.

3. What are TEFL and TESOL?

TEFL and TESOL are qualifications related to teaching English to speakers of other languages. They serve a different purpose from IELTS/PTE exam-preparation trainer development.

4. Do I need TEFL/TESOL to join?

No. TEFL/TESOL is not a prerequisite for joining the Upskill IELTS/PTE Trainer Program.

5. What is CELTA?

CELTA is a recognised English-language teaching qualification focused on teaching English to speakers of other languages.

6. Do I need CELTA to join?

No. CELTA is not a prerequisite for this program.

Program Specifics

1. How long does the IELTS/PTE trainer program take?

The standard duration is approximately 11 weeks: around 9 weeks of academic training plus 2 weeks of additional professional inputs.

2. What are the course timings?

Batch timings are communicated at enrolment. We generally offer schedule options to accommodate working professionals and other participants.

3. What is the weekly time commitment?

Typically, candidates attend around one hour of live class on five days a week, together with practice assignments and additional weekend preparation as required.

4. Is the training live or pre-recorded?

The core training is delivered live by the Upskill academic team. Recordings and pre-recorded resources are also made available to support continuity of learning.

5. What happens if I miss a class?

Recorded access is generally provided for missed live sessions. Candidates are nevertheless encouraged to attend live sessions wherever possible.

6. Are live sessions mandatory?

Regular live participation is strongly expected because demonstrations, interaction and practice form an important part of trainer development.

7. How are assessments conducted?

Assessments may include quizzes, assignments, lesson demonstrations, mock sessions and other practical evaluation activities.

8. What is the class size?

We generally aim to maintain manageable batch sizes to support interaction and personalised guidance. Actual batch size may vary.

9. Can I request one-to-one mentorship?

Yes. Individual mentoring may be scheduled for specific academic or professional queries, subject to faculty availability.

10. Are payment plans available?

Where applicable, payment-plan options are communicated during the consultation or enrolment process.

11. Do I need prior teaching experience?

No prior teaching experience is mandatory. Candidates should, however, possess the required English proficiency and commitment to teaching and professional development.

Certification & Comparison

1. What makes the Upskill program distinctive?

The program combines academic trainer development with teaching resources, assessments, mentoring, digital visibility, professional branding, platform access and business-enablement support. The objective is to prepare trainers for practical independent delivery, not merely academic familiarity with IELTS/PTE.

2. How does this differ from short-format external workshops?

Upskill is an extended trainer-development program. Short-format workshops offered by examination bodies or other organisations may focus on specific exam knowledge, updates or orientation. The purpose, duration and certification framework of those workshops can therefore be different from the Upskill program.

3. Is the Upskill certificate the same as a certificate issued by IDP, Pearson, ETS?

No. The Upskill Certificate of Mastery is issued by APT Educators LLP, an **Associate Partner with Pearson (PTE), Market Ambassador for ETS TOEFL, and Referral Partner with IDP IELTS,** and represents successful completion of the Upskill trainer-development program. Any certificate issued by IDP, Pearson, ETS is separate and remains subject to that organisation's own terms and schedule.

4. Why should I choose Upskill?

The program is designed for candidates looking for an extended learning pathway that combines academic development with practical teaching support, resources, mentoring, professional visibility and business enablement.

5. Does the program include practical training?

Yes. Practical elements include guided teaching, demonstrations, role-play, assignments, mock delivery and trainer feedback.

6. How does the cost compare with other options?

Program fees should be evaluated against the overall scope of training, resources, mentoring, platform access and professional support provided. Candidates should compare program outcomes and inclusions rather than relying only on course duration or certificate name.

Student Acquisition

1. Does Upskill help trainers with student acquisition?

Yes. Upskill undertakes student-acquisition and brand-building initiatives through digital campaigns, platform visibility, webinars, professional branding and other promotional channels. Prospective learners may be screened and then mapped to eligible listed trainers, or may contact listed trainers directly.

2. Is student-acquisition support limited to a fixed period?

Student-acquisition initiatives form part of the ongoing Upskill ecosystem for active trainers, subject to program terms, platform availability, trainer status and completion of required onboarding formalities. Upskill may change campaign formats, channels or budgets based on performance and market conditions.

3. How does coaching revenue work for students referred through Upskill?

For students provided by Upskill, the applicable revenue-sharing arrangement is communicated in the trainer terms. Where the 70:30 model applies, 70% is retained by the trainer and 30% by Upskill after the initial onboarding period. Students acquired independently by the trainer remain subject to the applicable trainer terms and any agreed platform conditions.

4. What efforts are expected from trainers?

Upskill does not require trainers to undertake cold calling or formal business-development activity. However, as independent professionals, trainers are encouraged to maintain professional visibility through their own networks, organic social-media activity, Google Business Profile and other ethical promotional efforts. Upskill provides content, guidance and support for these activities. Paid performance marketing by an individual trainer is optional.

5. Are these activities difficult to execute?

No specialised technical expertise is required for the basic organic activities. Upskill provides guidance, content and relationship-manager support as applicable.

6. How much should a trainer spend on personal performance marketing?

There is no mandatory amount. Any personal advertising spend is entirely optional and should be decided by the trainer based on their own budget, goals and expected return.

7. How easy is it to acquire students?

There is a regular demand for IELTS / PTE training. However, demand may vary by market, season, geography, and learner preference. Effective positioning and consistent promotion improves opportunities.

8. Can I expect a certain number of students or leads through Upskill?

No specific number, frequency or timeframe of students, leads, enquiries or conversions is guaranteed. Upskill continuously invests in initiatives intended to generate opportunities, but outcomes depend on market demand, learner preferences, campaign performance, geography, trainer availability, responsiveness, completion of onboarding requirements and overall professional engagement.

STUDENT-ACQUISITION DISCLAIMER

Upskill actively supports its trainer ecosystem through its **B2C interface and other digital platforms**, with ongoing efforts focused on learner engagement, visibility, promotions and lead generation.

The objective is to continuously create opportunities for trainers within the network and strengthen student acquisition support through multiple digital and platform-led initiatives.

While Upskill makes sustained efforts to generate and facilitate learner enquiries, **specific numbers of leads, paid students, income or earnings cannot be guaranteed**, as outcomes may vary depending on factors such as learner demand, location, competition, trainer availability, follow-up and conversion.

Trainers are required to complete the prescribed onboarding, profile and listing formalities before becoming eligible for platform visibility, lead mapping or student-allocation opportunities.

Referral Commissions & Earnings

1. What is the referral commission mentioned in the webinar?

After language coaching, some learners may choose to engage with overseas education consultants. Where a valid referral arrangement exists, a trainer may become eligible for a referral commission if the relevant conditions are satisfied.

2. Do trainers need to create their own consultant tie-ups?

Trainers are free to maintain their own lawful professional associations. Where Upskill has an applicable partner network, eligible referrals may also be routed through that ecosystem subject to the partner's terms.

3. How much can one earn through referral commissions?

Referral commissions are variable and depend on the partner, destination, successful enrolment/visa outcome and the applicable commercial terms. No fixed commission should be assumed unless confirmed in writing for a specific referral arrangement.

4. Can you illustrate how trainer earnings may work?

Yes. Any example shown by Upskill is purely illustrative and intended to explain the revenue model. For example, if a trainer independently teaches five students a month at an average fee of AED 1,000, gross tuition billed over 12 months would be AED 60,000 before applicable costs, taxes, revenue share or other deductions. Additional referral income, if any, depends entirely on successful eligible referrals and the prevailing partner terms.

EARNINGS DISCLAIMER

Illustrations are not income projections or guarantees. Actual earnings may be higher, lower or nil and depend on student acquisition, trainer activity, pricing, market demand, conversion rates, referral outcomes, expenses and applicable legal/tax obligations. Upskill does not guarantee any minimum earnings, number of students, number of referrals or income level.

Other FAQs

1. Will I need a website or digital profile?

A professional digital presence is strongly recommended. Where website or profile creation is included in the candidate's program package, Upskill will provide the stated support subject to the applicable program terms.

2. Do I need to pay separately for the included website/profile support?

No separate charge applies where the website/profile service is expressly included in the enrolled package. Optional upgrades or third-party costs, if any, would be communicated separately.

3. Will I have access to the digital academic portal?

Yes, eligible trainers are provided access to the applicable academic portal/resources as part of the program, subject to platform availability and program terms.

4. Will I have to buy teaching resources and materials?

Core teaching resources included in the program are provided by Upskill. Trainers may independently choose to purchase additional resources at their own discretion.

5. Will I promote my own brand or the Upskill brand?

The model is designed to help trainers build their own professional identity while being supported through the Upskill ecosystem. Branding usage must follow the applicable Upskill guidelines.

6. Will I be required to design marketing collaterals?

No. Standard promotional collaterals included in the program are prepared or supported by the Upskill team. Trainers may also create their own compliant materials.

7. Is this the only course of its kind?

Upskill offers a distinctive combination of trainer development, resources, mentoring, professional visibility and business-enablement support. Candidates are encouraged to compare available programs and choose what best suits their goals.

8. Is admission automatic?

No. Candidate profiles may be screened during the consultation for English proficiency, suitability, commitment, location and other relevant factors.

9. What is the refund policy for the AED 100 registration amount?

The AED 100 registration amount is refundable if the candidate communicates the decision not to proceed within 7 days of payment and before final enrolment/registration confirmation is completed. Once the candidate has expressly confirmed enrolment and the administrative onboarding process has been completed, the registration amount becomes non-refundable. Any exception will be at the written discretion of APT Educators LLP.

10. Are program fees refundable after training has commenced?

Any refund of program fees is governed by the written enrolment terms applicable to the candidate. Candidates should review those terms before payment. Where services have commenced or substantial program resources have been activated, refunds may be restricted in accordance with those terms and applicable law.

Private Tutor Permit - UAE

1. Is a Private Tutor Permit required in the UAE?

Individuals who independently provide private tutoring in the UAE should comply with the licensing/permit requirements applicable to their activity. The UAE Private Tutor Permit is currently administered through the relevant UAE authorities. Eligibility, documentation, processing timelines and regulatory requirements are determined by those authorities and may change from time to time.

2. Does Upskill issue the UAE permit?

No. Upskill does not issue government permits. Upskill can provide guidance on the application process, while the final approval remains entirely with the competent UAE authority.

3. Does obtaining the permit guarantee complete regulatory compliance?

No single permit should be treated as a blanket guarantee of all legal or regulatory compliance. Trainers are responsible for ensuring that their tutoring activity, visa/residency status, tax position and any other relevant obligations are compliant with UAE requirements applicable to them.

GENERAL TERMS & INTERPRETATION

This FAQ is intended to explain the program in plain language and should be read together with the candidate's enrolment/payment terms and any written communication issued by APT Educators LLP. No verbal representation should be treated as a guarantee of students, income, employment, third-party certification, regulatory approval or business outcome unless expressly confirmed in writing by an authorised representative of APT Educators LLP. Where any third-party organisation, government authority or external platform is involved, its own rules, schedules and decisions remain outside Upskill's control.